

|        | LOW UPC ITEMS |        |         | MID UPC ITEMS    |                  |        | HIGH UPC ITEMS |         |                |        |  |
|--------|---------------|--------|---------|------------------|------------------|--------|----------------|---------|----------------|--------|--|
|        | 20            | 30     | 40      | 60               | 70               | 100    | 125            | 200     | 300            | 400    |  |
| WK     | 65.56%        | 11.20% | 23.22%  | 58.33%           | 41.67%           | 35.20% | 17.71%         | 13.20%  | 14.08%         | 19.80% |  |
|        | Lighter       | Pen    | Ashtray | Swiss Army Knife | Leather Calendar | Watch  | Sweatshirt     | Sweater | Leather Duffel | Jacket |  |
| 1      | 37            | 6      | 13      | 7                | 5                | 6      | 3              | 2       | 2              | 3      |  |
| 2      | 103           | 18     | 38      | 24               | 17               | 19     | 9              | 7       | 8              | 11     |  |
| 3      | 322           | 55     | 114     | 56               | 40               | 44     | 22             | 16      | 18             | 25     |  |
| 4      | 589           | 101    | 208     | 149              | 107              | 112    | 57             | 42      | 45             | 63     |  |
| 5      | 1,127         | 192    | 399     | 291              | 208              | 214    | 108            | 80      | 86             | 121    |  |
| 6      | 2,511         | 429    | 889     | 675              | 482              | 447    | 225            | 168     | 179            | 251    |  |
| 7      | 1,332         | 227    | 471     | 330              | 238              | 202    | 101            | 76      | 81             | 113    |  |
| 8      | 2,025         | 346    | 717     | 499              | 357              | 330    | 166            | 124     | 132            | 185    |  |
| 9      | 1,472         | 251    | 521     | 358              | 256              | 219    | 110            | 82      | 87             | 123    |  |
| 10     | 1,193         | 204    | 422     | 275              | 196              | 183    | 82             | 61      | 65             | 92     |  |
| 11     | 1,878         | 320    | 664     | 443              | 318              | 276    | 139            | 104     | 110            | 155    |  |
| 12     | 2,437         | 416    | 863     | 576              | 412              | 361    | 181            | 135     | 144            | 203    |  |
| 13     | 2,888         | 493    | 1,022   | 679              | 485              | 416    | 209            | 156     | 166            | 234    |  |
| 14     | 4,456         | 761    | 1,578   | 1,084            | 760              | 728    | 366            | 273     | 291            | 409    |  |
| 15     | 4,453         | 760    | 1,576   | 1,090            | 779              | 757    | 381            | 284     | 303            | 426    |  |
| 16     | 3,468         | 592    | 1,228   | 853              | 609              | 610    | 307            | 229     | 244            | 343    |  |
| 17     | 3,167         | 544    | 1,128   | 810              | 579              | 592    | 298            | 222     | 237            | 333    |  |
| 18     | 3,461         | 591    | 1,225   | 894              | 638              | 681    | 343            | 255     | 273            | 383    |  |
| 19     | 2,539         | 434    | 899     | 661              | 472              | 492    | 248            | 185     | 197            | 277    |  |
| 20     | 3,073         | 525    | 1,088   | 820              | 586              | 627    | 315            | 235     | 251            | 353    |  |
| 21     | 3,119         | 533    | 1,104   | 863              | 617              | 671    | 337            | 251     | 268            | 377    |  |
| 22     | 2,036         | 348    | 721     | 580              | 414              | 433    | 218            | 162     | 173            | 244    |  |
| 23     | 3,134         | 535    | 1,109   | 924              | 660              | 760    | 382            | 285     | 304            | 427    |  |
| 24     | 1,931         | 330    | 684     | 571              | 408              | 461    | 232            | 173     | 184            | 259    |  |
| 25     | 2,381         | 407    | 843     | 720              | 514              | 600    | 302            | 225     | 240            | 338    |  |
| 26     | 2,815         | 481    | 997     | 883              | 631              | 763    | 384            | 288     | 305            | 429    |  |
| 27     | 3,986         | 681    | 1,411   | 1,288            | 906              | 1,124  | 586            | 422     | 450            | 632    |  |
| 28     | 2,799         | 478    | 891     | 904              | 646              | 796    | 401            | 299     | 318            | 448    |  |
| 29     | 2,842         | 485    | 1,008   | 946              | 676              | 854    | 430            | 320     | 342            | 480    |  |
| 30     | 2,851         | 487    | 1,009   | 937              | 669              | 931    | 469            | 349     | 373            | 524    |  |
| 31     | 3,789         | 647    | 1,341   | 1,298            | 927              | 1,318  | 663            | 494     | 527            | 741    |  |
| 32     | 3,829         | 654    | 1,356   | 1,346            | 982              | 1,371  | 690            | 514     | 548            | 771    |  |
| 33     | 3,757         | 642    | 1,330   | 1,353            | 966              | 1,442  | 725            | 541     | 577            | 811    |  |
| 34     | 4,002         | 684    | 1,417   | 1,467            | 1,048            | 1,583  | 796            | 593     | 633            | 890    |  |
| 35     | 4,550         | 777    | 1,611   | 1,698            | 1,213            | 1,857  | 934            | 696     | 743            | 1,045  |  |
| 36     | 4,577         | 782    | 1,620   | 1,721            | 1,229            | 1,908  | 960            | 715     | 763            | 1,073  |  |
| 37     | 4,835         | 826    | 1,711   | 1,837            | 1,312            | 2,061  | 1,037          | 773     | 825            | 1,160  |  |
| 38     | 5,706         | 974    | 2,020   | 2,210            | 1,579            | 2,491  | 1,253          | 934     | 996            | 1,401  |  |
| 39     | 6,439         | 1,100  | 2,279   | 2,508            | 1,790            | 2,822  | 1,420          | 1,058   | 1,129          | 1,587  |  |
| 40     | 419           | 72     | 148     | 165              | 118              | 184    | 92             | 69      | 74             | 103    |  |
| 41     | 275           | 47     | 97      | 108              | 78               | 119    | 60             | 45      | 47             | 67     |  |
| 42     | 154           | 26     | 55      | 58               | 41               | 66     | 33             | 25      | 26             | 37     |  |
| 43     | 142           | 24     | 50      | 53               | 38               | 59     | 30             | 22      | 24             | 33     |  |
| 44     | 82            | 14     | 29      | 29               | 21               | 32     | 16             | 12      | 13             | 18     |  |
| Totals | 113,000       | 19,300 | 40,000  | 35,000           | 25,000           | 32,000 | 16,100         | 12,000  | 12,800         | 18,000 |  |